









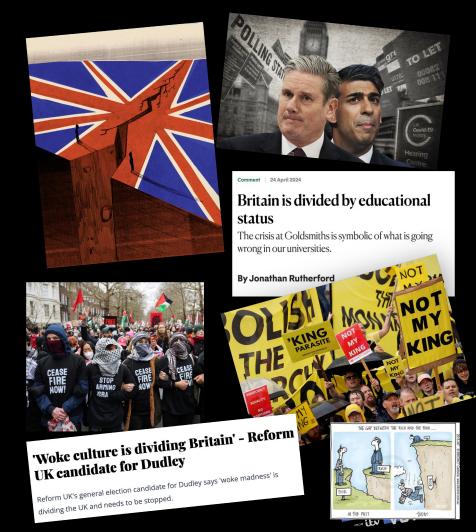
# WHAT UNITES VOTERS



#### Why voters?

In a time where the media narrative surrounding the nation is that we've never been more divided. ITV wanted to explore the shared concerns, values and aspirations of everyday brits, regardless of who they intend to vote for..

Based on the hunch that there is more that unites us than divides us.























A politically representative sample of 2,339, from across the UK.

When asked "If there were a general election held tomorrow, which party would you vote for?",2,047 expressed an intention to vote\*, and for the purposes of this report, these are the "Voters". When we refer to "Brits" or "The Nation", there is no such distinction with regards to voting intention.

Recruited and surveyed through national pollster YouGov.

10 minute snap questionnaire exploring the mood of the nation, key issues and causes and hopes for the future.

Fieldwork was conducted 10<sup>th</sup>-13<sup>th</sup> June 2024







#### **Contents**

The main headlines

The mood of the nation: how they are feeling

3

What matters to voters: what they want

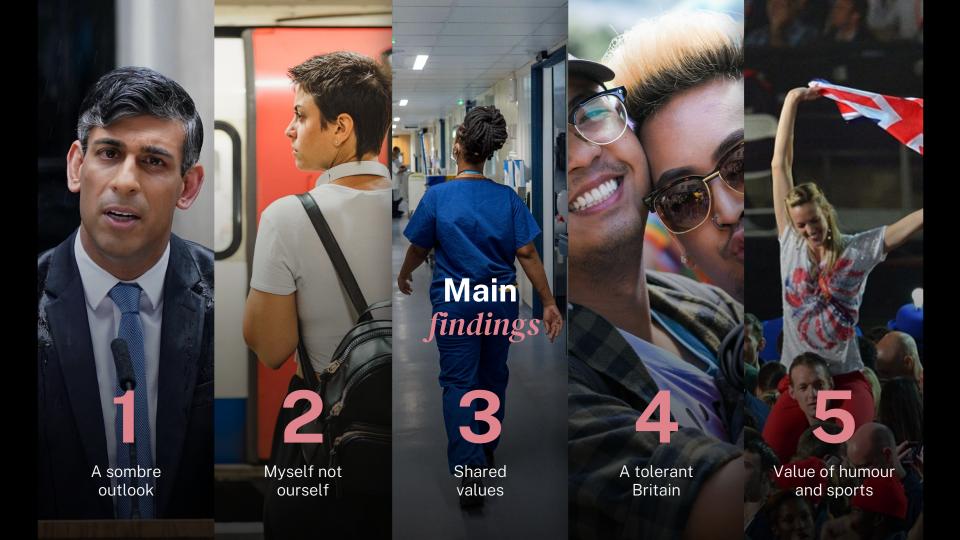
What moments still unite us: what's bringing them together

5

Key takeaways for brands









## We are not in a good place...

The most prevalent feeling when voters surveyed were asked about the state of the U.K. was that their outlook on the U.K. at the moment was negative



Voters feel negative about the current state of the nation vs only 11% who feel positive





# ...And we're unsure if things can get better

When asked about the future, the voters surveyed weren't sure what to expect.

Scepticism of the future has been growing - even with the the prospect of major change.

54%

feel pessimistic about the future of the UK vs only 18% who feel optimistic.

2/3

share the belief that it will take the UK a long time to economically recover





### Life is tough right now

The majority of Brits share the belief that life in the UK is harder today than it has been previously. Showcased by the belief that half of voters surveyed believe they will be less well off than their parents.

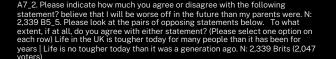
7/10

believe that life in the UK is tougher today for many people than it has been for years

50%\*

believe that they will be worse off than their parents

\*this significantly differs with age







#### In response to this, Brits are prioritising themselves

Brits are adopting a culture of 'Myself not Ourself' in their current lives whereby Brits are fully focused on protecting their pack.

#### TOP CURRENT PRIORITIES

Taking care of my physical health

Spending time with family/friends

Making enough money/having financial security





# We are seeing the breakdown of "the big society"

Brits believe that community spirit is in decline and general unhappiness is rife within local communities. **76%** 

believe that we are becoming a more angry society (78% amongst voters surveyed)

77%

believe that people are more self-centred and less considerate nowadays (78% amongst voters surveyed)





# But there are green shoots of hope

This Election is a defining moment for the lives of Brits. For some it is a new beginning full of hope but for others the unknown brings anxiety towards the future.



Of voters surveyed feel HOPEFUL for the future

TOP VALUES WE ASSOCIATE WITH THE UK

1

2

Tolerance

Resilience







### They want change. Period.

The cost of living has brought into sharp focus the reality of life in Britain, with voters of all parties concerned about their finances and funding the NHS.

Despite planning on voting for the current party, 1/2 Conservative voters\* wanted significant social change. Nearly **7/10** 

share the belief that we need significant societal change

#### **TOP SHARED CONCERNS:**

1

2

The cost of living

NHS funding

3

4

Wars around the world

Crime and violence

B1. Which, if any, of the following social issues concern you the most? (Please select up to three options). N:2,047  $\,$ 

B5\_1. Please look at the pairs of opposing statements below. To what extent, if at all, do you agree with either statement? (Please select one option on each row) I think we need significant societal change I think we should keep things the same
\*Those intending to yote Conservative (not including NI Conservatives)



# A little bit of respect goes a *long way*

After over a decade of austerity, cuts to public services and the increasing cost of living, Brits are feeling disrespected.

Looking forward Brits want their needs to be respected, by institutions, by brands and by their fellow citizens. TOP VALUES VOTERS
BELIEVE THE FUTURE
GOVERNMENT SHOULD
PROMOTE:

1

2

3

Respect

**Fairness** 

Stability





### For voters, it starts with...

Preserving the NHS

Improving the standard of living

Addressing climate change

Reducing crime





#### But who do voters think are to blame?

#### ON BALANCE DOES MORE BAD THAN GOOD:

- Government politicians
   62% more bad vs 7% more good
- 2. Big businesses 50% more bad vs 7% more good
- 3. Advertising 35% more bad vs 5% more good
- 4. Brands
  30% more bad vs 4% more good
- 5. Local government 22% more bad vs 20% more good

#### ON BALANCE DOES MORE GOOD THAN BAD:

- Charities
   65% more good than bad vs 4% more bad
- 2. Small businesses 46% more good than bad vs 2% more bad





the world than good? N: 2,039 (those who selected all options for B6 did not see B7)



# A shared sense of humour and mutual respect are the glue that bind people together

C1\_ For the following question, by "community", we mean the people you associate with in your daily life. This can be your neighbours, friends, work colleagues, peers, extended family, members of clubs and teams you participate in etc. Which, if any of the following, do you feel most strongly unite your community? (Please select all that apply). N:2,047.

#### \*By Conservatives, we are not including those who intend to vote for NI Conservatives.

#### WHAT UNITES VOTERS WITH THEIR COMMUNITIES

1

Respect for one another (47%)

48% amongst those Intending to vote Conservatives\* vs 47% intending to vote Labour

2

Sense of humour (40%)

38% amongst those intending to vote Conservatives\* vs 40% intending to vote Labour





#### WHAT BRINGS THE NATION TOGETHER

Sporting success & the NHS are the cultural forces that unite the nation

Sport, the NHS and significant national events have the power to cross all political divides.

Supporting the national teams at big events

45% amongst those intending to vote Conservatives\* vs 41% intending to vote Labour

3

#### Royal events

51% amongst those intending to vote Conservatives\* vs 28% intending to vote Labour

2

#### The NHS

34% amongst those intending to vote Conservatives\* vs 46% intending to vote Labour

4

#### Tragic events

32% amongst those intending to vote Conservatives\* vs 33% intending to vote Labour

C2. Which, if any of the following, do you feel most strongly unite the nation as a whole? (Please select all that apply). N:2,339.

\*By Conservatives, we are not including those who intend to vote for NI Conservatives.



### Key takeaways for brands

GIVE A LITTLE R.E.S.P.E.C.T

Respecting customers priorities and their pursestrings

2 GO LOCAL

Build into and enhance the fabric of local communities SWITCH UP THE NARRATIVE

Most brits want change, but are anxious about it. Can we reframe change as positive?







